

Andrew T. Graziano

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SUMMARY and SKILLS:

*Military Veteran transitioning to the private sector in Spring 2026, with a proven 20-year executive track record of leading complex operations, large-scale financial portfolios, and strategic initiatives in high-pressure, global environments. Seeking a high-impact role with growth potential in **Corporate Finance or Operations Management**, where performance, accountability, and results matter.*

Adept at driving enterprise transformation, aligning financial and human capital to strategic goals, and delivering measurable outcomes. Areas of expertise include:

- *Strategic Financial Planning Analysis*
- *Business Growth, Optimization, & Investment Strategies*
- *Corporate Governance & Risk Management*
- *Operational Leadership & Cross-Functional Team Building*
- *Talent Assessment & Workforce Optimization*
- *Global Procurement & Supply Chain Strategy*

*Career supported by academic and executive education from **Villanova University, Harvard Business School**, and backed by an active **Top Secret / Sensitive Compartmented Information security clearance**. Recognized for decisive leadership, precision execution, and the ability to deliver under pressure.*

EXPERIENCE:

U.S. Army Special Operations Command | Special Missions Unit | Fort Bragg, NC

July 2013-Present

Chief Financial Officer- (Comptroller)

April 2021-Present

Leads the formulation, implementation, and strategy for a \$450M/year budget supporting 54 diverse business units.

- Developed and implemented an executive financial strategy to manage \$450M in annual requirements, collaborating with business units to optimize budgets, prioritize 3,000+ requirements, and create a comprehensive resourcing plan aligned with priorities. Proactively addressed risks and opportunities, increasing the fiscal year start point by 30% year-over-year through financial planning, cost reduction strategies, and strategic partnerships.
- Oversaw worldwide procurement and resource allocation for 30,000+ operational needs, working with industry leaders to advance cybersecurity, aviation, communications, unmanned systems, facility maintenance, and defense technology.
- Led the successful implementation of a new classified Enterprise Resource Planning (ERP) system to meet U.S. government audit objectives, resulting in zero material weaknesses and 100% audit compliance over three years.

Director- Recruiting & Assessment (Commander)

July 2019-April 2021

Advised senior leadership on talent acquisition and strategic hiring for a workforce spanning military, civilian, and contract personnel.

- Selected for the CEO's #1 strategic assignment, leading enterprise-wide talent acquisition from the Department of Defense's 2.9M uniformed personnel. Assessed 3,000+ annual applications and enabled 6 structured selection processes, achieving 95%+ billet fill rates.
- Designed and implemented a data-driven hiring process that increased candidate onsite assessments by 18% and improved long-term retention rates.

- Earned recognition as a top 1% leader for exceptional performance, resulting in early promotion and selection as Comptroller.

Director – Strategic Planning & Banking (Deputy Comptroller & Commander)

July 2013-July 2019

Led teams that ensured customers had short and long-term resources necessary to achieve organizational goals.

- Developed and submitted a \$1B+ Future Year Defense Plan to Congress, securing adequate funding for 400+ operational requirements. Conducted comprehensive assessments to ensure alignment with future mission objectives and strategic priorities.
- Managed cash operations for \$110M annually, ensuring fiscal compliance, risk management, and operational funding in high-risk environments spread across three continents. Recognized four consecutive years as the Army's top financial unit.
- Directed \$700M/annually in vendor payments. Achieved 100% payment accuracy and 99% timely accounts payable. Successfully captured 100% of available payment term discounts, optimizing cash flows and savings.

U.S. Army | 4th Infantry Division & 21st Theater Support Command | Fort Carson, CO & Germany

Operations Manager & Director (Platoon Leader, Operations Officer, & Commander)

March 2005-July 2013

Led, trained, and developed teams of 35-150 personnel, ensuring operational readiness and leadership development in dynamic global environments.

- Managed over \$30M in civilian infrastructure projects to support Iraqi communities and oversaw payroll for 5,000 Iraqi Security Forces; ensured accurate payments and responsible financial management in a complex operational environment.
- Provided resourcing, acquisition, and accounts payable support for 10 multinational training exercises across Eastern Europe, strengthened NATO partnerships and enhanced regional security.

EDUCATION and CERTIFICATES:

Alumni, Program for Leadership Development Harvard Business School- Boston, MA	Projected, 2025
Master of Arts, Military Studies Marine Corps University- Quantico, VA	2016
Master of Arts, Management and Leadership Webster University- St. Louis, MO	2010
Bachelor of Science, Accounting Villanova University- Villanova, PA	2005

PERSONAL INTERESTS and BACKGROUND

- **Family Life:** Proud father of three children and happily married for 17 years.
- **Combat Veteran:** Over 30 months in combat across multiple deployments- demonstrating resilience, leadership, and dedication.
- **Agricultural Entrepreneur:** Founder of an LLC specializing in truffle cultivation on the family farm, combining innovation with sustainable farming practices.
- **BBQ & Smoking Enthusiast:** Passionate about perfecting the craft of barbecue and smoked meats, bringing people together over great food.